



Chief Commercial Officer

London based (but with considerable global travel)

Reporting to the CEO and working as a member of the company's Executive Team, the Chief Commercial Officer (CCO) will lead the business development team and be personally responsible for the development of the company's business worldwide, accountable for identifying and exploiting opportunities for the company's technologies. This will be based on a thorough analysis of the sectors and prioritizing opportunities that best align with the strategy and capabilities of the business.

The company's growth is predicated on establishing large projects that take the business beyond proof of concept initiatives to full commercialisation. Creativity is required and will extend to scanning the globe for potential markets in regions and circumstances where the company's expertise is likely to be valued.

Working closely with the CEO, you will lead the refinement and implementation of the Company's commercial strategy, delivering strong revenue growth, ongoing improvements in our sales and operational execution. The role requires both strategic thinking and hands-on delivery and you will be expected to provide strong leadership to the immediate and wider team.

In addition to having extensive experience in a combination of technical and commercial roles involving the licensing of technology and business development within the international petrochemicals sector, a high degree of interpersonal savvy, organizational agility and well developed influencing skills will also be essential in this role.

For further details, please contact agnieszka.ogonowska@borderless.net